



## **Telesphere's Channel Incentive Program Selected Best in Industry**

***--Channel Partners Conference and Expo Recognizes Telesphere  
For its Innovative Incentives Program at Recent Las Vegas Trade Show--***

Phoenix, AZ (May 6, 2008) – Phoenix-based telecommunications provider Telesphere was recognized for its aggressive channel incentives package at the Spring 2008 Channel Partners Conference and Expo in Las Vegas. The program was selected as “Best Channel Incentives” among major players in the telecommunication industry.

Telesphere's channel program is designed to connect the company with quality agents looking to expand their portfolios and profitability. Their industry-leading incentives are offered to all approved partners, including:

- Residual commissions up to 20 percent
- No sales quotas
- Quarterly sales incentives designed to allow for faster ramp to higher residuals
- Quarterly sales contests
- Annual Presidents Club trip

Additionally, individuals who sign up to participate in the Telesphere agent program before Sept. 30 are also eligible to receive \$1,000 for the first three sales made during their first 90 days as an agent and \$500 bonus per additional location for any sale made in their first quarter. Telesphere is also developing a sophisticated agent portal with instant quotes, contract generation, lead tracking, commission tracking and an online library of marketing materials.

“We have established an outstanding program to prepare our channel partners with the solutions they need to provide service and increase their profitability,” said Telesphere Director of Channel Sales Dean Jordan. “We know our success as a company is based on the success of our highly-qualified agents, and we hope to equip them with the tools that will ensure their success.”

Telesphere's innovative services, combined with aggressive compensation packages, are designed to enable channel partners to solve their clients' telecommunication needs and challenges under continual changes in technology. By offering a full suite of managed IP-based telecommunication solutions, agents will equip their portfolios with VoIP technology that incorporates traditional services with the state-of-the-art Broadsoft IP platform powered on a Cisco infrastructure. With this network Telesphere can provide services from the simplest form of Integrated T1 to a fully-hosted IP PBX solution.

Telesphere offers a full suite of managed voice and data solutions for business, private IP / MPLS wide area networking, SIP Trunking, traditional integrated T1 options, call center solutions, and hosted PBX services. The delivery of services is typically over dedicated access facilities which are managed and support QoS end to end for VoIP and other sensitive data. Telesphere also offers its SIP and hosted PBX on a VoN basis which utilizes a customer's current internet connection. The solution is ideal for

businesses around the country because it provides state-of-the-art technology and managed connectivity.

Telesphere's channel program maintains three distinct arms, including opportunities for national and regional agents and referral agent programs. More information can be found at [www.Telesphere.com/Partner\\_Programs.html](http://www.Telesphere.com/Partner_Programs.html).

#### ABOUT TELESPHERE

Telesphere is a Phoenix-based managed services provider that delivers an innovative package of IP telephone service and internet access to businesses throughout the United States. Telesphere's services allow small to medium-sized businesses to enjoy all of the latest voice and data features of large businesses without the costly investment of on-premise equipment. Telesphere fully manages its customers' services over a private IP, facilities-based network. It allows Telesphere customers that are spread across multiple offices throughout the country, from small business, medium business, and even home business, to function seamlessly as if they were in the same location. For more information visit Telesphere online at [www.Telesphere.com](http://www.Telesphere.com).